GODFREY PHILLIPS INDIA LIMITED

Part I	Unaudited Financial Results for the Quarter ende				(Rs. lacs
SI. No.	Particulars	Quarter ended 30.6.2012 Unaudited	Quarter ended 31.3.2012 Unaudited	Quarter ended 30.6.2011 Unaudited	
		(1)	(2)	(3)	Audite (4)
1	Income from operations			(2)	7.37
	a) Gross sales	88684	94729	77876	33492
	b) Less: Excise duty	41228	39228	35354	
	Net sales (a-b) c) Other operating income	47456 927	55501	42522	18728
************	Total income from operations	48383	947 56448	1145 43667	389 19118
2	Expenses		00110	70001	10110
	a) Cost of materials consumed b) Purchase of traded goods (including transferred	12603 7338	12481 12331	12116 4495	
	from raw and packing materials)				
	c) (Increase)/decrease in stock in trade and work-in-process	(4339)	2887	(2521)	1
	d) Increase/(decrease) in excise duty on finished goods e) Employee benefits expenses	3047 4851	(2255)	1947	,
	f) Advertising and sales promotion	6567	4188 8783	3952 5078	
	g) Depreciation and amortization expenses	1816	3040	993	
~~~~~	h) Other expenditure	12313	9301	8472	4029
3	Total expenses Profit from operations before other income, finance costs and tax expenses (1-2)	44196	50756	34532	
4	Other income	4187 516	5692 1074	9135	
5	Profit from operations before finance costs and tax expense (3+4)	4703	6766	380 9515	303 2888
6	Finance costs	719	824	412	316
	Profit before tax (5-6)	3984	5942	9103	2572
<u>8</u> 9	Tax expense Net profit for the period (7-8)	1181	1743	2859	758
10	Paid up equity share capital	2803 1040	4199 1040	6244	1813
	(Face value of Rs. 10 per share)	1040	1040	1040	104
11	Reserves excluding revaluation reserves				9105
12	Basic and diluted earnings per share (Rs.)	26.96	40.38	60.04	174.4
Part II SI.	Particular				
No.	Particulars		a.		•
<b>A</b> 1	PARTICULARS OF SHAREHOLDING Public shareholding				
•	- Number of shares	3010847	3010847	3010847	301084
	- Percentage of shareholding	28.95	28.95	28.95	28.9
2	Promoter and promoter group shareholding a) Pledged/Encumbered			20.00	20.0
	- Number of shares	_	_	-	
	- Percentage of shares (as a % of total shareholding of promoter and promoter group) - Percentage of shares (as a % of total share capital of the Company)			- 	-
	b) Non-encumbered				
	- Number of shares	7387937	7387937	7387937	738793
	- Percentage of shares (as a % of total shareholding of promoter and promoter group) - Percentage of shares (as a % of total share capital of the Company)	100.00 71.05	100.00	100.00	
В	Investors Complaint	71.03	71.05	71.05	71.0
Ð	- Pending at the beginning of the quarter				
	- Received during the quarter	2 2			
	- Disposed off during the quarter - Remaining unresolved at the end of the quarter	2			
	Segment wise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement				
1	Segment Revenue:		<u> </u>		
	Cigarettes and Tobacco Products	44990	51976	40811	176207
	Tea and other Retail Products Total income from operations	3393	4472	2856	14973
2	Segment Results:	48383	56448	43667	191180
	Cigarettes and Tobacco Products	6577	4457	9235	29260
	Tea and other Retail Products	(348)	(264)	(114)	(532
	Total	6229	4193	9121	28728
	Add/(Less): i) Finance costs ii) Un-allocable income/(expenditure) net of	(719)	(824)	(412)	(3165
	un-allocable expenditure/income	(1526)	2573	394	160
	Total profit before tax	3984	5942	9103	2572
3	Capital Employed:				
	Cigarettes and Tobacco Products	88393	87191	77754	8719
	Tea and other Retail Products	4285	3440	2363	344
	Total segment capital employed Unallocated capital employed	92678 2216	90631 1460	80117	9063
	Unaliocated cangal employed			5152	146

## Notes

- 1. The above results are as per Clause 41 of the Listing Agreement and have been taken on record by the Board of Directors at its meeting held on July 31, 2012 after being reviewed by the Audit Committee.
- 2. The Board of Directors of the Company at its meeting held on May 29, 2012 had recommended a dividend of Rs.40 per equity share of Rs.10 each for the year 2011-12 which will be paid after declaration in the forthcoming annual general meeting to be held on September 14, 2012.
- In accordance with the accounting policy consistently followed by the Company, exchange loss amounting to Rs.2402 lacs and Rs.150 lacs, arising from
  restatement of foreign currency loan liabilities at the prevailing rate of exchange, have been recognised in the above results for the quarters ended on June
  30, 2012 and June 30, 2011 respectively.
- 4. Figures for the previous periods have been re-classified/re-grouped, wherever necessary, as per the format amended by SEBI in conformity with the revised Schedule VI to the Companies Act, 1956. The figures for the quarter ended March 31, 2012 are the balancing figures between the audited figures in respect of full financial year ended March 31, 2012 and the published year to date figures upto the third quarter of that financial year.

## Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the quarter ended. June 30, 2012 which needs to be explained.

Registered Office: Chakala, Andheri (East), Mumbai 400 099

New Delhi : 31st July, 2012

(K.K.Modi) \( \square\)
Managing Director